BSc (Hons) Digital Marketing (with Foundation Year)<br>BSC (Hons) Digital Marketing (with Foundation Year)<br>Foundation Certificate (Digital Marketing)<br>Certificate of Higher Education in Digital Marketing<br>Diploma of Higher Education in Digital Marketing<br>BSc Digital Marketing<br>Ravensbourne University London<br>Ravensbourne University London

Course Title
Final Award
Interim Awards

Awarding Body
Teaching Institution
UCAS Code
HECOS code (with Subject percentage Splits if applicable)

| QAA Subject Benchmark | Comm <br> $(2019$ |
| :--- | :--- |
| External Accrediting Bodies | N/A |

Apprenticesh N/A

Apprenticeship Standard used to N/A
inform the development of the course (if applicable)
Accelerated Degree Option
Level 6 Top Up Option (online only)
Study Load
Mode of study
Delivery Location(s)
Length(s) of Course(s)
Type (open/closed)
Validation period
Intended First Cohort Start Date
Date produced/amended
Course Leader

Course Development Team
Members
Y Yes
$\boxtimes$ No
Full-time
Part-time
$\boxtimes$ Face-to face
$\boxtimes$ Ravensbourne University campus
4 years FT
8 years PT
Open
Five years (September 2022 - September 2027)
September 2022
July 2022
Federica Della Rocca (Level 3)
Samantha Sandilands (Levels 4-6)
Samantha Sandilands
Federica Della Rocca
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## Course Description

This course is designed to develop knowledge, skills, and experience in Digital Marketing and to combine creative elements with digital skills, preparing students for an ever-changing career. In a world where everything in business is innovation and marketing, this course gives students the tools to cultivate demand for new and existing products and services and develop increasingly vital relationships with customers. With the technological revolution and the reach of a seller and service provider extending to all corners of the world, digital marketing has become both a science and an art which combines creativity with data-driven decision making, all with customer satisfaction at its core.

The field of digital marketing has emerged relatively recently, as technological developments have given access to affordable digital tools to everyone. A new generation of digital-savvy marketers is needed to create and manage ways to engage audiences, sell products and grow

Version: 1
Last Updated: 15.08.2022
companies. The semi-technical nature of this combines the two strands of marketing and digital technologies. Sustainable, ethical marketing is a key future consideration which will also be highlighted throughout the course.

According to a report by Cognizant, there will be at least 21 new roles emerging in digital marketing in next 10 years, making the sector an exciting place to work. These roles are an amalgamation of conventional marketing roles converging with new technologies resulting in roles such as 'Loyalty Engineer' and 'Data Ethnographer'. Professionals who can leverage the power of digital marketing via mobile devices, social networks, graphic design, and the web are therefore in high demand in the marketplace. Employment of marketing managers is projected to grow significantly in next few years. For sustainable career success in this field students need skills combined with formal training to understand the complexities of modern business and how digital marketing aligns with business objectives and business strategies.

This course uses a "tribrid" approach designed to develop the student's creative, technical, and business talents to empower their careers as digital marketers.

The Year O in Business Management is a foundation course which will introduce you to all the fundamental principles of academic rigour through writing and skillsets for research and development which is aligned to Business Management, setting you up well for the Digital Marketing course.

The course covers practical writing, critical thinking and research skills which provide a framework and underpinning for enabling students to progress to advanced learning While the course is primarily academic and theory based, creative thinking and visual as well as verbal presentation are practiced and fully integrated to provide vital transferable skills to progress to the undergraduate degree programme.

Summary of distinctive features include:

- Units enabling students to learn to acquire and develop a wide range of cognitive and intellectual skills which will underpin the progression onto an undergraduate degree programme
- Students will be provided with academic writing skills to ensure success in foundation skills in business and management Communication skills: students on this course will learn to communicate visually, verbally and creatively.
Students are encouraged to develop their professional and entrepreneurial skills
The units are designed to enable students to build their academic rigour incrementally throughout the programme. The programme allows student to focus heavily on development of the hard and soft skills needed in the foundation of business and management with particular focus on academic writing, innovative thinking, communication skills and research practice.


## Course Aims

## Foundation certificate (Level 3)

To enable students to develop an academic framework and prepare them with necessary writing, research and communication skills
Prepare students for further academic study by developing their academic integrity and rigour
Enable students to develop and harness their verbal, visual and written communication skills
To provide the opportunity for students to apply professional entrepreneurial skills to real world problems

- Provide students with foundation knowledge and understanding of the frameworks which underpin business and management


## Digital Marketing (Levels 4-6)

- Develop an understanding of traditional and digital marketing theories and concepts.
- Create content and evaluate results of campaigns for different audiences and key channels.
- Develop and critically apply the concepts, principles, and theories of marketing which are also relevant to the interdisciplinary topics involved in digital marketing.
- Enable interpretation of requirements, communication, and briefing of internal or external stakeholders on digital business and marketing needs.
- Apply the appropriate tools and techniques using a data-driven approach to analyse marketing information and platforms, data and social media and recognise what is important for insights and optimisation to provide solutions for marketing decisions.
- Develop professional, industry-ready students with demonstrable skills for a range of marketing related job roles.


## Course Learning Outcomes

The course provides opportunities for students to develop and demonstrate knowledge and understanding, qualities, skills and other attributes in the following areas.
On completion of the $\mathbf{B S C}$ (Hons) Digital Marketing students will be able to:

| Explore | Evidence and contextualise capacity for utilising and synthesising Digital Marketing <br> knowledge of the economy and business environments and evidence critical <br> reflection, supporting deeper understanding of the subject. <br> (COO1) |
| :--- | :--- |
| Create | Critically engage with the development of ideas, materials, tests and outcomes that <br> may inform practical and theoretical development in physical, written and oral <br> forms aligned to Digital Marketing. |
| Evidence ability to synthesise idea development, experimentation, and technical <br> ability supporting fully resolved outcomes regarding communication and <br> presentation for Digital Marketing. <br> (CLO2) |  |
| Influence | Evidence a methodical working approach and ethos that encompasses innovation, <br> creativity and enterprise and critically identifies consideration of social, ethical, <br> political, legal and environmentally responsible working methods and how this <br> aligns and supports personal development and professional working practices in |


|  | relation to Digital Marketing. <br> (CLO3) |
| :--- | :--- |
| Integrate | Evidence a critical ability to successfully synthesise collaboration, industry <br> interactions \& practices and professional working models in order to facilitate self- <br> efficacy, personal agency and professional development in relation to Digital <br> Marketing. <br> (CLO4) |

Where a student does not complete the full course, but exits with an Ordinary Degree, they will have had the opportunity to develop and demonstrate knowledge and understanding, qualities, skills and other attributes in the following areas.
On completion of the BSc Digital Marketing students will be able to:

| Explore | Evidence and contextualise capacity for utilising and synthesising Digital Marketing <br> knowledge of the economy and business environments and evidence critical <br> reflection, supporting deeper understanding of the subject. <br> (CLO1) |
| :--- | :--- |
| Create | Evidence ability to consider ideas, materials, tests and outcomes that may inform <br> practical and theoretical development in physical, written and oral forms aligned to <br> Digital Marketing. |
| Evidence ability to synthesise idea development, experimentation, and technical <br> ability supporting resolved outcomes regarding communication and presentation <br> for Digital Marketing. <br> (CLO2) |  |
| Influence | Evidence a coherent working approach and ethos that encompasses innovation, <br> creativity and enterprise and critically identifies consideration of social, ethical, <br> political, legal and environmentally responsible working methods and how this <br> aligns and supports personal development and professional working practices in <br> relation to Digital Marketing. <br> (CLO3) |
| Integrate |  <br> practices and professional working models in order to facilitate self-efficacy, <br> personal agency and professional development in relation to Digital Marketing. <br> (CLO4) |

Where a student does not complete the full course, but exits with a Diploma in Higher Education, they will have had the opportunity to develop and demonstrate knowledge and understanding, qualities, skills and other attributes in the following areas.
On completion of the Diploma of Higher Education in Digital Marketing students will be able to:

| Explore | Evidence evolving ability to utilise research and critical reflection to support |
| :--- | :--- | developing understanding of subject knowledge and ability to problem solve in relation to Digital Marketing.

Evidence evolving ability to utilise Digital Marketing knowledge of the economy, business environments and utilise critical reflection to support deeper understanding of the subject.
(CLO1)

| Create | Evidence capacity to combine ideas, materials, tests and outcomes into solutions <br> that inform and guide practical and theoretical development in physical, written and <br> oral forms aligned to Digital Marketing. |
| :--- | :--- |
| Exhibit developed technical competencies, supporting ideation, communication and <br> presentation in relation to Digital Marketing. <br> (CLO2) |  |
| Influence | Evidence developing working processes that identify consideration and <br> interpretation of social, ethically and environmentally responsible working methods <br> and how this guides personal professional practice in relation to Digital Marketing. |
| Evidence developing working processes that identify consideration and <br> interpretation of innovation, creativity and enterprise and social, ethical, political, <br> legal and environmentally responsible working methods and how this aligns and <br> supports personal development and professional working practices in relation to <br> Digital Marketing. <br> (CLO3) |  |
| Integrate | Evidence evolving ability to engage with collaborative working to support academic <br> development, industry interactions \& practices to enhance and progress self- <br> efficacy and professional development in relation to Digital Marketing. <br> (CLO4) |


| Where a student does not complete the full course, but exits with a Certificate of Higher <br> Education, they will have had the opportunity to develop and demonstrate knowledge and <br> understanding, qualities, skills and other attributes in the following areas. <br> On completion of the Certificate of Higher Education in Digital Marketing students will be able <br> to: |  |
| :--- | :--- |
| Explore | Demonstrate capacity for engaging with research and starting to develop skills in <br> critical thinking, developing Digital Marketing specific knowledge and an emerging <br> ability to problem solve. <br> Demonstrate evolving ability to utilise Digital Marketing knowledge of the economy, <br> business environments and critical reflection, supporting deeper understanding of <br> the subject. <br> (CLO1) |
| Create | Demonstrate capacity to consider ideas, materials, tests and outcomes that may <br> inform practical and theoretical development in physical, written and oral forms in <br> relation to Digital Marketing. |
| Exhibit emerging technical competencies, supporting ideation, communication and <br> presentation in relation to Digital Marketing. <br> (CLO2) |  |
| Influence | Demonstrate emerging working approach/attitude that identifies consideration of <br> social, ethically and environmentally responsible working methods and how this <br> guides personal professional practice in relation to Digital Marketing. |
| Demonstrate an emerging working process that identifies consideration and <br> interpretation of innovation, creativity and enterprise, and social, ethical, political, <br> legal and environmentally responsible working methods and how this aligns and <br> supports personal development and professional working practices in relation to |  |


|  | Digital Marketing. <br> (CLO3) |
| :--- | :--- |
| Integrate | Demonstrate emerging capacity to engage with collaboration, teamwork, industry <br> interactions, and professional working practices to support self-efficacy and <br> professional development in relation to Digital Marketing. <br> (CLO4) |

Where a student does not complete the full course, but exits with a Foundation Certificate of Higher Education, they will have had the opportunity to develop and demonstrate knowledge and understanding, qualities, skills and other attributes in the following areas.

On completion of the Foundation Certificate of Higher Education in Business Management, students will be able to:

| Explore | Demonstrate a basic understanding of engaging with research and starting to <br> develop skills in critical thinking, developing introductory business and <br> marketing knowledge, and an emerging ability to problem solve. <br> (CLO1) |
| :--- | :--- |
| Create | Demonstrate a basic understanding of how to consider ideas, materials, tests <br> and outcomes that may inform practical and theoretical development in <br> physical, written and oral forms in relation to business and marketing. |

Exhibit some technical competencies, supporting ideation, communication and presentation in relation to business and marketing.

| Influence | presentation in relation to business and marketing. <br> (CLO2) |
| :--- | :--- |
| Demonstrate emerging working approach/attitude that identifies some <br> consideration of basic social, ethically and environmentally responsible working <br> methods and how this guides personal professional practice in relation to <br> business and marketing. <br> Demonstrate an emerging working process that identifies consideration and <br> interpretation of some entry-level professional skills and how this aligns and <br> supports personal development and working practices in relation to business <br> and marketing. <br> (CLO3) |  |
| Integrate | Demonstrate emerging capacity to start to engage with collaboration, teamwork, <br> industry interactions, and professional working practices to support self-efficacy <br> and professional development in relation to business and marketing. <br> (CLO4) |

## Ravensbourne University Assessment Criteria

| Explore | Research and Analysis <br> Subject Knowledge <br> Critical Thinking and Reflection <br> Problem Solving |
| :--- | :--- |
| Create | Ideation <br> Experimentation <br> Technical Competence <br> Communication and Presentation |


|  | Social Impact |
| :--- | :--- |
| Influence | Ethical Impact |
|  | Environmental Impact |
| Integrate | Collaboration |
|  | Entrepreneurship and Enterprise |
|  | Professional Development |

## Core Competencies

Each module learning outcome should be aligned to at least one competency.

| Competency | Definition | Aligned Assessment Criteria |
| :---: | :---: | :---: |
| Cognitive | The ability to acquire, retain and use knowledge, recognise, pose and solve problems. Attributes may include: <br> Evaluate their own beliefs, biases and assumptions Evaluate strengths, weaknesses, and fallacies of logic in arguments and information <br> Apply lesson from the past or learned knowledge and skills to new and varied situations <br> Perform basic computations or approach practical problems by choosing appropriately from a variety of mathematical techniques <br> Devise and defend a logical hypothesis to explain observed phenomenon <br> Recognize a problem and devise and implement a plan of action | Explore, Create, Integrate, Influence |
| Creative | The ability to generate new ideas, express themselves creatively, innovate and/ or solve complex problems in an original way. | Create |
| Professional | The ability to understand and effectively meet the expectations of industry partners, through outputs and behaviours. | Integrate, Influence |
| Emotional, Social and Physical | Emotional -The intrapersonal ability to identify, assess, and regulate one's own emotions and moods; to discriminate among them and to use this information to guide one's thinking and actions and where one has to make consequential decisions for oneself. Attributes may include: <br> - Self-awareness \& regulation (including metacognition) <br> - Mindfulness <br> - Cognitive flexibility <br> - Emotional resilience <br> - Motivation <br> - Ethical decision- making | Explore, Influence, Integrate |


|  | Social - The interpersonal ability to identify \& understand the underlying emotions of individuals and groups, enhancing communication efficacy, empathy and influence. Attributes may include: <br> - Managing your audience <br> - Coordinating with others <br> - Negotiation <br> - Creativity <br> - People management <br> - Leadership \& entrepreneurship <br> - Service orientation <br> - Active listening <br> - Coaching and mentoring <br> Physical - The ability to perceive and optimise physiological activity and responses to influence emotion, solve problems or otherwise effect behaviour. Physical intelligence engages the body to train neuron pathways to help change an inappropriate response to an appropriate response. Attributes may include <br> - Self-discipline \& management <br> - Attention <br> - Reaction \& response time <br> - Cognitive \& muscle memory <br> - Managing stress <br> - Physical resilience |  |
| :---: | :---: | :---: |
| Cultural | The capability to relate to and work effectively across cultures including intercultural engagement, cultural understanding and intercultural communication. | Influence, Integrate |
| Enterprise and Entrepreneurial | The generation and application of ideas within a practical setting. It combines creativity, idea generation and design thinking, with problem identification, problem solving, and innovation followed by practical action. This can, but does not exclusively, lead to venture creation (UK Quality Assurance Agency, Enterprise and Entrepreneurship Education 2018). | Create, Influence, Integrate |


| Digital | The confident adoption of applications, new devices, <br> software and services and the ability to stay up to date with <br> ICT as it evolves. The ability to deal with failures and <br> problems of ICT and to design and implement solutions <br> (Jisc Digital Capabilities Framework) | Explore, <br> Create, <br> Integrate, <br> Influence |
| :--- | :--- | :--- |
| Ravensbourne <br> Return | Engagement with inhouse activities including mentoring <br> other students, volunteering, acting as a student rep or <br> ambassador. <br> Demonstrate a knowledge of current events and social <br> issues <br> Identify their personal convictions and explore options for <br> putting these convictions into practice <br> Engagement with the external community through (from) <br> employment, volunteering, participation in a Professional <br> Life or other programme-based project. | Explore, <br> Create, <br> Influence, <br> Integrate, |

Learning, Teaching and Assessment

## Learning and Teaching methods <br> Level 3: <br> At Level 3, students will be taught using a range of methods in order to prepare them for Level 4. For this reason, the methods will match the list below, and will also include some introductory sessions to assist with engagement in different learning methods.

## Level 4:

At Level 4 learning \& teaching will be delivered through a combination of workshops, lectures, seminars and group exercises, self-directed study, as well as individual or group tutorials.

- Lecture
- Seminar
- Tutorial
- Guest Lecture
- Technical Demonstration
- Practical Classes and Workshops
- Supervised Time in Studio
- Fieldwork
- External Visits
- Independent Study
- Directed Study
Assessment Strategy
For all levels of the Course:
Oral Assessment - content and form
Presentation
Portfolio
Digital Workbook
Practical Assignment
Case studies
Classroom Test
Reflective Written Document
Industry Focussed Report
Project Pre-Production Treatment
Critique
Personal Progress Review (PPR)
of the programme to assess your progress
relating to unit briefs and an opportunity to
Pres

Assessment Strategy
For all levels of the Course:

Oral Assessment - content and form

Presentation

Portfolio

Digital Workbook

Practical Assignment

Case studies

Classroom Test

Reflective Written Document

Industry Focussed Report

Project Pre-Production Treatment

Critique
ive Assessment is used in all modules relating to unit briefs and an opportunity to

- Hybrid Approach

Level 4 will also introduce the students to the Professional Life Practice modules that are embedded in each undergraduate learning level. These modules specifically support collaborative experimental practice, entrepreneurship, and enterprise, helping to catalyse, develop and showcase interdisciplinary working methods interaction and innovation.

The Modules will also facilitate opportunities to integrate with industry partners in order to establish professional currency at the start of the undergraduate journey, and to drive enterprise and employability through the degree experience.

The Professional Life Practice Modules integrate the emerging subject knowledge of each student with working methods from a range of disciplines to create a multidisciplinary synthesis of practice, skills and learning. Students will develop social, cultural, emotional, and cognitive intelligence through projects that facilitate community and industry connections aligned to the Ravensbourne Core Competencies.

## Level 5:

Skills acquired at Level 5 are developed further through a combination of workshops, lectures, seminars, group exercises, selfdirected study, as well as individual or group tutorials.
offer feedback, feedforward and a diagnostic response. This is typically within a group or individual review held midway throughout each unit though for latter modules in level six there are more formative assessment points.

Summative Assessment is held in the latter stages of each module and is the definitive assessment point where each assessment requirement is assessed. All Assessment involves moderation and verification. Written or aural feedback and clear feedforward will be provided shortly after assessment and there are opportunities for tutorials if you need further classification before the start of the next unit.

Assessment will be aligned to the Ravensbourne Core Competencies.

- Lecture
- Seminar
- Tutorial
- Guest Lectures
- Practical Classes and Workshops
- Supervised Time in Studio
- Independent study
- Directed Study
- Placement Opportunities
- Study Abroad Opportunities
- Hybrid Approach

These modules will inform Level 6 modules around portfolio creation and Final Major Project and enable students to make career choices around their industry discipline.

In addition, students will test their developing disciplinary knowledge in collaborative scenarios with the opportunity to take part in the Professional Life Practice Modules, and Work Based Learning Modules, offering collaborative and industry aligned opportunities both within Ravensbourne and in external contexts.

Visiting speakers and industry specialists will be invited to deliver lectures or practical workshops, bringing their own specialism and examples of industry work into the sessions.

The Professional Life Practice Modules at Level 5 supports practical, theoretical and industry focused engagement facilitating expertise, experience and interactions with professional aspects of the games and games programming disciplines.

All Level 5 students will have the opportunity to undertake a Work Based Learning module at the end of Semester 2. The Work Based Learning module will offer the students the ability to engage with industry-led experience supporting industry interactions, entrepreneurship and employability skills. The placements will be supported by the careers team at Ravensbourne.

## Level 6

Skills acquired at Level 4 and 5 will be developed and perfected at Level 6 through lectures, seminars, workshops, self-directed study and individual tutorials.

- Lecture
- Seminar
- Tutorial
- Guest Lecture
- Independent study
- Directed Study
- Technical Masterclass
- Industrial Live Project
- Networking Events
- Portfolio Review
- Hybrid Approach
- Online Study

Students are expected to take on professional attitudes to time and project management.

Visiting lecturers may be invited to deliver lectures and/or practical sessions related to their area of work and students will develop an outward facing portfolio to aid graduate progression.

Written work will focus upon critical analysis and reflection of project-based work, with a view to encouraging ongoing development. Within the sphere of theoretical study, students will expand their ability to write reflexively and critically about their discipline and competently be able to contextualise their personal practice.

Students will be expected to interface directly with industry through mentoring, competition, and research.

## Work-Based Learning

Students will be supported in securing work-based learning in their third year (Level 5), utilising contacts and links built between the course team and industry.

This could be within a marketing department in a wider organisation, or an organisation such as a marketing agency.

COURSE SPECIFICATION

Course Structure

| Module Code | Module Title | Shared <br> Module | Mandatory / Elective | Credits |
| :---: | :---: | :---: | :---: | :---: |
| Level 3 |  |  |  |  |
| BSM22001 | Academic Development - Critical Thinking and Research | x | Mandatory | 20 |
| BSM22002 | Academic Development - Writing and Communication | X | Mandatory | 20 |
| BSM22003 | Introduction to Business Management | x | Mandatory | 20 |
| BSM22004 | Developing Professional Skills | x | Mandatory | 20 |
| BSM22005 | Marketing Fundamentals | x | Mandatory | 20 |
| BSM22006 | Business Management Foundation Project | x | Mandatory | 20 |
|  |  |  |  | 120 |
| Level 4 |  |  |  |  |
| BSM22101 | Marketing and the Digital Context | x | Mandatory | 20 |
| BSM22104 | Fundamentals of Business and Management Practice | X | Mandatory | 20 |
| DIM22104 | Web Design and Coding Basics | x | Mandatory | 20 |
| DIM22105 | Promotion and Communication Design | X | Mandatory | 20 |
| DIM22XXX | Professional Life Practice Developing your Practice" | x | Mandatory | 20 |
| DIM22XXX | Professional Life Practice "Exploring your Practice" | x | Mandatory | 20 |
|  |  |  |  | 120 |
| Level 5 |  |  |  |  |
| DIM22XXX | Photography and Visual Creation |  | Mandatory | 20 |
| DIM22XXX | Digital Psychology | x | Mandatory | 20 |
| DIM22XXX | Enterprise, Innovation and Responsible Business | X | Mandatory | 40 |
| DIM22XXX | Professional Life Practice "Applying your Practice" | x | Mandatory | 20 |
| DIM22XXX | Work-Based Learning |  | Mandatory | 20 |
|  |  |  |  | 120 |
|  |  |  | Total | 240 |
| Level 6 |  |  |  |  |
| DIM22XXX | Marketing Campaign Planning |  | Mandatory | 20 |
| DIM22XXX | Applied Research Methods: Emerging Technology, AI and Market Research | x | Mandatory | 40 |
| DIM22XXX | Professional Life Practice "Situating your Practice" | x | Mandatory | 20 |
| DIM22XXX | Final Project/Dissertation |  | Mandatory | 40 |

## Learning Hours

| Learning Hours (per $\mathbf{2 0}$ credit module excluding the Work-Based Learning) |  |  |  |
| :--- | :--- | :--- | :--- |
| Staff - Student Contact Hours | Independent Study Hours |  |  |
| Taught hours | 48 | Independent Study, Self-Directed <br> Study and Assessment | 152 |
| Total |  | 200 |  |

## Course Regulations

## Entry Requirements

Please refer to the institutional regulations on the expected minimum entry requirements (found under Section 5 of the General Academic Regulations found on the website here), and the course page on the Ravensbourne University website for course specific entry requirements. One A-level (32-64 Tariff points)
and
a GCSE or equivalent in Mathematics and English Language at grade 4/C or higher for all applicants at the point of enrolment

Ability in English language is essential for successful engagement with, and completion of, the University's courses. All applicants whose first language is not English are required to provide recent evidence that they have a sufficient command of English successfully to undertake their course of study.

## Accreditation of Prior Learning (if applicable)

Applications are welcomed from those who may not possess formal entry qualifications, mature students, those with work experience or with qualifications other than those listed above. Such applicants should demonstrate sufficient aptitude and potential to complete the course successfully. Applicants will be assessed at interview in accordance with Ravensbourne's Accreditation of Prior Learning Policy and Procedure and Student Transfer Plan.

## Conditions for Progression

Students will be deemed to have passed a module if they achieve a $40 \%$ for undergraduate students; or a $50 \%$ for postgraduate students.

A student who has passed all assessments to date but has not yet reached the end of a level (or stage) will be permitted to proceed into the following term by the Interim Assessment Board.

## Reassessment of Failed Elements

Failure in any component will result in a Fail grade for the component.
Non-submission in any component will result in a non-submission for the component.
Students must then successfully retrieve the failed or non-submitted component by resubmission of assessment in order to pass the module.

Where a student does successfully retrieve a component failure, the grade for the component will be capped at $40 \%$ (undergraduate) or $50 \%$ (postgraduate) (except where Extenuating Circumstances have been approved). The overall grade for the module will be calculated using all achieved grades where there are 2 or more components.

## Conditions for the Granting of Awards

A student who completes an approved course of study, shall be awarded BSc (Hons) Digital Marketing. Those students who exit the Course without completing it may be entitled to exit with an award of either a:

- Foundation Certificate of Higher Education in Business Management, provided they complete an approved course of modules and the learning outcomes for such award as set out in the Course Specification.
- Certificate of Higher Education in Digital Marketing, provided they complete an approved course of modules and the learning outcomes for such award as set out in the Course Specification.
- Diploma of Higher Education in Digital Marketing, provided they complete an approved course of modules and the learning outcomes for such award as set out in the Course Specification.
- BSc Digital Marketing (ordinary degree), provided they complete an approved course of modules and the learning outcomes for such award as set out in the Course Specification.


## Any derogation(s) from the Regulations required?

| Student Support | https://www.ravensbourne.ac.uk/student-services |
| :--- | :--- |
| Assessment Regulations | https://www.ravensbourne.ac.uk/staff-and-student-policies |


| Course Learning Outcomes | CLO1 | CLO2 | CLO3 | CLO4 |
| :--- | :---: | :---: | :---: | :---: |
| Level 3 Modules |  |  |  |  |


| BSM22104 Fundamentals of Business <br> and Management Practice | x | x |  | x |
| :--- | :---: | :---: | :---: | :---: |
| DIM22104 Web Design and Coding <br> Basics | x | x |  |  |
| DIM22105 Promotion and <br> Communication Design | x | x | x | x |
| PLP22103 Professional Life Practice: <br> Developing Your Practice | x | x | x | x |
| PLP22106 Professional Life Practice: <br> Exploring your Practice | x | x | x | x |
| Level 5 Modules |  |  |  |  |

## Course Diagram

| Level 3 | Semester 1 | Semester 2 |
| :--- | :--- | :--- |
| 120 credits | BSM22001 Academic Development - <br> Critical Thinking and Research <br> 20 credits | BSM22004 Developing professional Skills <br> 20 credits |
|  | BSM22002 Academic Development <br> Writing and Communication | BSM22005 Marketing Fundamentals <br> 20 credits |
|  | BSM22003 Introduction to Business <br> Management <br> 20 credits | BSM22006 Business Management Foundation Project <br> 20 credits |
| Level 4 | Semester 1 <br> BSM22101 Marketing and the Digital <br> Context <br> 20 credits | DIM22104 Web Design and Coding Basics <br> 20 credits |
|  |  | Semester 2 |


| 120 credits | BSM22104 Fundamentals of Business and Management Practice 20 credits | DIM22105 Promotion and Communication Design 20 credits |  |
| :---: | :---: | :---: | :---: |
|  | PLP22103 Professional Life Practice: Developing Your Practice 20 credits | PLP22106 Professional Life Practice: Exploring Your Practice 20 credits |  |
|  | Semester 1 | Semester 2 |  |
| Level 5 | DIM22XXX Digital Psychology 20 credits | DIM22XXX Enterprise, Innovation and Responsible Business 40 credits | DIM22XXX <br> Work-Based <br> Learning <br> 20 credits |
| 120 credits | DIM22XXX Photography and Visual Creation 20 credits |  |  |
|  | PLP22XXX Professional Life Practice: Applying your practice 20 credits |  |  |
|  | Semester 1 | Semester 2 |  |
| Level 6 <br> 120 credits | DIM22XXX Applied Research Methods: Emerging Technology, AI and Market Research 40 credits | DIM22XXX Final Project/Dissertation 40 credits | DIM22XXX <br> Marketing <br> Campaign <br> Planning <br> 20 credits |
| 120 credits | PLP22XXX Professional Life Practice: Situating Your Practice 20 credits |  |  |

